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| **FACT: Virginia Fell Behind Its Competitors Under McAuliffe’s Policies** |
| *McAuliffe’s pitiful record is nothing to brag about* |

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| **From 2013 to 2020, Virginia had** [**net**](https://d150hb04.na1.hubspotlinks.com/Btc/V%2B113/d150hB04/VVFbRv1THDTrW4DZS_Y6QSMR1W7bJF9w4y1cKQN35KTDh3lScZV1-WJV7CgK8jW2RjfS353K_ZPW5KzgWR31m2yDW8H8J1R8Gh8nmW8tGwy651N2n7W3PHCsf6dkj8nW7f-yln6-r0mHW2Lwszb3c5672W72fm_y8s3VRbW2881672WtRNMW7tny4H6pTPslW5TY8lm50npYtVnBYhL7sG0vtW16hsZK7BDtJDW5Y8Dc37f09b6V6C_GF98RL4dW3cGSY63rCBQRW782-hK4vcDmNW7z0WnW6fHp07W8LsK5w7sVsTFW3VYTn_2tDb-KW8z7X6R4j69-rW3Sh1jH7QNRwvW2yRfWH8ghQKXW8Lm0xP832Yq_N5CqVj_YtdWtW1TBGx177MTt4W8zWTpL4pXGwlW7yz6Pb7YBKp-W7DjGXW1P14D0W8b1kz_6rx0Ys3jsD1)[**zero**](https://d150hb04.na1.hubspotlinks.com/Btc/V%2B113/d150hB04/VVFbRv1THDTrW4DZS_Y6QSMR1W7bJF9w4y1cKQN35KTDh3lScZV1-WJV7CgD5tW236qzP5VrPH-W6YgjgX8D9bbvW58f5Xw9gPGMxW1Z0Bmr8nDw9hN7Yxk7fXd7lTW9h0fkV5K28tnVQLwVd28yvHDW3SNcZY3RQpXwW3vPklm9fl-X3W3_jtrT2wYN0xW6vNnxK1w9ZM0N7zH5LMf2WJgW74Vs9s3n_PVLW6lGvSF95qdX9W7gWWzp5zk31nVWYgCV4hkRW9W8_gF_h6HcgQSW3N8LvB4DRBY7W3fRjW42KNwHpW3RBrBJ1-MpMPW2xmW952GYRnBW1GL6Lt3dx0FxW4QtHNF3V_CkMN1s9RlVfcb9-W1KrMT36Znf-GVKpz7C4b73qyW2zvYN68XymBvW7-ySy52_CHwgW5sKJcm1wQPNwW1vnhhb15RBxr3jsj1)[**job**](https://d150hb04.na1.hubspotlinks.com/Btc/V%2B113/d150hB04/VVFbRv1THDTrW4DZS_Y6QSMR1W7bJF9w4y1cKQN35KTDh3lScZV1-WJV7CgMNtW5d7VmZ4bjpgHW4VVs9m83RtxTW1WHh695pbZ2qW7lkdF12Q3ZT9W5RG1QJ2-MNyLV1Hk6y4fvS9CW2Hjysg1BdvcHW5TsTQP6vR6LxW3BR9vh7SfCY6W2FxB_p8d8HmMW8rHWrp2t-B4gW27nkKm7kLhGVW2r-9DW6d15cQVktSws86pcW7N50x3zMqJ_wyN7fN-JmVv6MjW6hdRXr3FNt_rW12cmP67yfGqlW4qsZyP3Gs264W8Jq8fK6MDhQpW84ShtM60n5ZCW5rsgYS1TZxf2N8rDdD15yh7KMVkps_36krVW82bRJB4k6ZZbW8k6jh884Dk43N438V3Zqr568W8VY8XZ274W_SW31sRkY13N27XW2KX8V460sxhc3jVT1)[**gr**](https://d150hb04.na1.hubspotlinks.com/Btc/V%2B113/d150hB04/VVFbRv1THDTrW4DZS_Y6QSMR1W7bJF9w4y1cKQN35KTDh3lScZV1-WJV7CgP7LW1rytg85mBRxcW7TWVkV4y3fKHW3ZWW-R6b35y-W91YV1V1Jv4ZfN52BF3T1xsSWW75ZB0B6dkByGW8V113w4GtrKPW3SV3lt2nmD21Vhz3zj6qGrG5W2JdL5J3R4kssW6d4QfZ6y7xXvW65YqTz9b52C7W6FyqSR7dtVRlW1sz0Rk7_N_9RMkDw_-6BY4zW6SYd-Z3pwkXdW3dGhkc4Z-Y_pW7qVc6K3JW6PgW8dktn-80RtbhW7QBkH18lrGNgV4-1tK74hZLJW875Ddv8WTh3sN3tTXFy9GXTLW4KMTZm1bFWq_W6VV8QX6yF82KW621ZHM5McWlTW81W6-N76wg-dW853FV95n-kBHN3GsDy4x3VPhW8ZmMVw404-NY3dW81)[**owth**](https://d150hb04.na1.hubspotlinks.com/Btc/V%2B113/d150hB04/VVFbRv1THDTrW4DZS_Y6QSMR1W7bJF9w4y1cKQN35KTDh3lScZV1-WJV7CgN0PW1F6jGm37Q38JW2SxN1b6098HhW1fMtZW84WQfyW3FPMl83w-QQpN1jYhXl8Fqk4W2v1NtN8Y0BZcW3R7-yX2sn9HdW6J0kh84bZysGW8Drqgb32gsRgN2SWCw_Xfn9fW7J-P6Q3pMqz9W7ZBYlB3B2wfLW6wC_S67cwWqWW6kc5lM7rTrJVW7MW0Vr16MHRdW5hTTr63Z5vY8W3CRp0B2dxrC2W1J_b_p1l7QKvW3hMRkp3l9Bl-W1bw86k2Ct2hBW2ZpJKS7FG7DXW4YS-th6SFGljW3ZgC407GZv2SW67Y72b75GJf6W1xtmWN2n4HtwVL_tZl8Gj2M2N1rdWd-FRHXcW7zlB6C2NB_kkW1jNqwX9bqBPdW6T47Nd5K2NPf31xX1).* In December 2013, employment in Virginia was 4,021,840.
* In December 2020, employment in Virginia was 4,018,875.
* That’s a decrease of 2,965 jobs over a 7-year period (-0.074%).

**From 2013 to 2020, Virginia’s competitor states grew jobs and had an average annualized job growth of 1.5%*** South Carolina had the smallest growth at 240,000 jobs.
* North Carolina created over 400,000 jobs.
* Through July 2021, Virginia has only created 43,000 new jobs since December 2013, and this annualized job growth of 0.1% ranked 34th in the country.

**From 2013 to 2017, Virginia’s** [**GD**](https://d150hb04.na1.hubspotlinks.com/Btc/V%2B113/d150hB04/VVFbRv1THDTrW4DZS_Y6QSMR1W7bJF9w4y1cKQN35KTC53lSbNV1-WJV7CgLCJW1pYpYk49H5QKW1cxgjx7lY_yfW8YyvYH1XxsvCW3R664B1sksq8W6k9v4D2hY3HfW2M1CbT5dBCfXW7QNptW6HyfhpW6jRnRX4kdPRMW965Bzj8H4FDlW1yv-MM8yKHXGW7cWqR490yZmQW2cd3wL64jlYBW3zqr6H2xSCBdW4pvtjh30ybsJW6XlnNr5k_-s-MKK14Rhq2y3W7dXfJs3ymTTpW45DwXX8SsLltW3g-7-G6Yl87SVdpdMd5fdZtcW3gHf_89hJ3ZBW4l8y4g6sylXR3dWf1)[**P**](https://d150hb04.na1.hubspotlinks.com/Btc/V%2B113/d150hB04/VVFbRv1THDTrW4DZS_Y6QSMR1W7bJF9w4y1cKQN35KTC53lSbNV1-WJV7CgMQXW3DnbfL117XM8W5Pw1ZT1bp6QwW2ydFYj6qTfrRW45v89d6ph-x_W18L1K682jlDVN37R2JdPqVcjW48lgFK57MRSBW7spJ3k3vHxMVW198F7Z6NZMqcW2fGVPb5Qyt0JW95yvvm7W23LFW7QkR2d5xkqm0W61SwTw6NFJsTVbSb-s4PWTL9V1ZnHn37Bl2cW26HbQK5ng7v8W2qbt4s528qXKN886tHD9ZR0nN48_xqw6YfTcW8stH8p3Qb4cWW5VCLpn1Cmk5FW6hzK218DmfN63dxx1)[**grew**](https://d150hb04.na1.hubspotlinks.com/Btc/V%2B113/d150hB04/VVFbRv1THDTrW4DZS_Y6QSMR1W7bJF9w4y1cKQN35KTC53lSbNV1-WJV7Cg-DXW18qd499dvbCgW94t8tx6gMtxmW3xX1hT4cMMzVW8BkVcn6wY9H_W4dxkYq8TkCsDW7PLlW78mKpXBW2MKXkM1lPbmcW2_hgcK7xS2pCW23G7Y65fdvfFV910th48YCWhW3VKGCH7wy-8gW2tY0k71MNv78W44lLXq8bLLKmW6lx-2q39kLlRW5GKgQr6srgqwW6d7lpz7DC-xDW39Jzzk1Jxsw-W1jYf_64zN7R0W7PK4-w14R2xxW3C7t2s4F1XssW1C7WJg4TVdX8W68_GXc8WB5Fm3jFZ1)[**3%**](https://d150hb04.na1.hubspotlinks.com/Btc/V%2B113/d150hB04/VVFbRv1THDTrW4DZS_Y6QSMR1W7bJF9w4y1cKQN35KTC53lSbNV1-WJV7CgQrwN6XvCVhC6zWdW5_QCzJ8NfvJNW8fVVsl2bHQxfN8bXskLmB76qW2fWq3K3dQqWYW3Zq3W02TKBQNW2R3BSN8z_Z7xW6-_w1l706tkyVXn2QY7zS55jW5Lqwqf2PcCTTW7Zgy9w21QPDVN8kzgkn6Y4zdV2544b6rJgzxW6nSrfl8K2xJSW2sk7hG7l9qy9F7ZMYjj3ldzW5lnYR_776LTDN1Vwvl1hFS3MW7MkQhZ6vpWFNW7WPwxp6YBpC9Vsw4Vq87-P2bW2gw1qR5hQfyn38t11),**below the national average of 3.9%.** **If Virginia had grown as fast as our competitor states under Terry McAuliffe, Virginia would have added almost 380,000 jobs*** Competitor state [average employment growth](https://d150hb04.na1.hubspotlinks.com/Btc/V%2B113/d150hB04/VVFbRv1THDTrW4DZS_Y6QSMR1W7bJF9w4y1cKQN35KTC_3lScGV1-WJV7CgMtrVtGF3x64zj89W48D_5V83L4j5VZXnyc6WBPG9W8NZQkB7vJPQXW7cy3rK2683cgW25Xxtk305ryHW1Bgnfq7wd7vZW7k-CNG8GjvRqW6yNk7H94YYPgW55GzYB8JFNMSW1Zlpqf21M94VW5vmdWJ7kQglqW8W6Lwv8NbC0yW3WV6m88DDmmYW8bVn3H3-kbx3VsfKHp9bfMBSW8VymJ05DzKLCW1jwsx48SYfGbN50XdSRwFFbWW6G1PV331CqzhW61X7cs2K1zSHW2khmvL1D6RP9W1YmtMl5MV7TMN7w8dG27r7LwW3gwFJl4yPcHLW5Ydyyf4yYr5nW7V9NqY6Jrc5TW8blVGw1fnNl83gzR1) from 2013-2017 was 9.14%. Under Terry McAuliffe, during the same period, Virginia’s employment growth was 4.42%.
* In December 2013, employment in Virginia was 4,021,840. In December 2017 employment was 4,199,520. That is an increase of 177,680 jobs.
* Had employment grown at the competitor state average of 9.14% Virginia would have added 367,531 jobs during that period.

**Virginia has had negligible net firm formation, adding**[**less than 4,000 firms**](https://d150hb04.na1.hubspotlinks.com/Btc/V%2B113/d150hB04/VVFbRv1THDTrW4DZS_Y6QSMR1W7bJF9w4y1cKQN35KTC_3lScGV1-WJV7CgFWyW7vCw5P51Hd57W79CtnF8SxCRwW1sGgl73SbwTLW3clCYV19WxzRW82jyDY3CNh95W7XxS0V6ngMzdW8MGB5t866Hk2N4JrtS_bWGN6W3zwpGY19561gW3Mng8H995FNrW86M-4K7mz0x1W4mJhQ03xJTmZN1LX1STcxch0VG7rvP5H93y0W2SmWMW4qvT2jW7sJ4dq8dCPHvW7Mjm9Q41D4jnW42JrB_1x7vcYW3jfv5J2nsDtXW5zx_j38q9sb3W7Ddf1J4NJltxW5QctqY66pygxW3dds1S6M-wnkW5RnfTn8HfFP8W36ygmw8j-7nPW8fp38W6T7MsWW9cx0xL79LBVSW29ZvpV6_F4hs3f7G1)**.*** In 2013, Virginia had 133,239 firms.
* In 2020, Virginia had 137,189 firms.

**Virginia has lost population on a net domestic migration basis.*** Virginians are leaving the Commonwealth to move to our competitor states. From 2014 to 2019, more than 622,000 citizens left Virginia for our competitor states.
* Since McAuliffe was governor, more Virginians have left the Commonwealth than people have moved here from the other 49 states. In fact, 126,000 more Virginians have left for competitor states than citizens of those states have come to Virginia -- this represents an outmigration of 20,000 Virginians per year.

**Real GDP growth has been stagnant in Virginia.*** From 2013 to 2020, Virginia grew at 0.9% annually, which ranked 29th in the country.
	+ Compared to its competitor states, Virginia ranked dead last.
	+ Competitor states grew over twice as fast as Virginia.

The Blueprint ranked Virginia [49th in the country](https://d150hb04.na1.hubspotlinks.com/Btc/V%2B113/d150hB04/VVFbRv1THDTrW4DZS_Y6QSMR1W7bJF9w4y1cKQN35KTCJ3lScmV1-WJV7CgDgwW5LWQ_F7bpGf0W69hfKp2l-j3jW58Dm2-3tsTN4VKDkHD7vkZKzN13tHbRbl-mWW4QKx1s4mLTjBW17CbV14_l0RJW7djMSZ1w1g8dVbDv6020X398W59YBXl7BwLsSW3m90W86mlvL6W3Sn21m20VrmDW5RNnfN89ZT_lW2cgdVp3p2JJ8W4PMQM01QGGMbW8M18Xm4_s4BtW7m3ZLF8bgcz3W5GWV3X3v3_jcW6yM__24_CVGTW8V6fnx81HHkWW7q_VY420WkCJW6Vy_F28Wz5XXW7P7K0p7kVnzhW580z7m3jcGR1W5rbYl32frtK-W2LtPbn2rg02t28Y1) when it comes to the best state to start a small business.According to [CNBC](https://d150hb04.na1.hubspotlinks.com/Btc/V%2B113/d150hB04/VVFbRv1THDTrW4DZS_Y6QSMR1W7bJF9w4y1cKQN35KTCJ3lScmV1-WJV7CgLlNW5WXTMH3sZZFhN3B0CzH42pN9W489JT6854t3-W64S-Np4kWvBDW8hS-Sw1_T8-kN3kDQjtPf8z3W7jqWlm82hqF7W21kHJq4PJL7cVNdVTV46SqGNW8gztw03QBHMCN83HKP9jY3DbW46b9tz89XGh5W25gCQQ4tngDrW2VH5Mn5Q2KtGW3X5_V778PGLcW6k78tp8f2nZ4W1cXsFn8xcLBbW8JW14b8DX_ZyW1snqnw6ZsdVJW647BHf6Y55yHW9jnf6-7XWtHhMqd2wy3CC0bW8NBNjJ7KD_l7W5HhmV34Yn4XVW3b6K8S3JZnp3W5_j2h44ylxmw3l8B1), Virginia ranks:* 26th in cost of doing business
* 24th in infrastructure
* 32nd in cost of living
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